

47th PAREB NATIONAL CONVENTION & ELECTIONS

BOHOL TROPICS RESORT

October 4 - 7, 2007

THEME: "REALTORS®: SOAR HIGH... NO LIMITS"

PROGRAM OF ACTIVITIES

October 04, 2007 (Thursday)

8:00 A.M. ARRIVAL OF DELEGATES
REGISTRATION OF DELEGATES

9:00 A.M. - 5:00 P.M. OPTIONAL TOUR (Countryside Tour for some Members upon their request)

1:00 - 5:00 P.M. CITY TOUR
Assembly: Hotel Lobby

1:30 - 5:00 P.M. PAREB NATIONAL DIRECTORATE MEETING
Venue: Flamingo Board Room 1

6:30 P.M. WELCOME DINNER
Theme: "Fiesta sa Baybayon"
Attire: Come in Prints
Venue: Bohol Tropics Resort Bayside Area

INVOCATION

LORNA A. SARMIENTO, REALTOR®
2005 Most Popular Lady REALTOR®

OPENING REMARKS

RUFILO L. TOLEDO, REALTOR®
President, PAREB-Cebu REALTORS® Board, Inc.

OVERVIEW OF THE CONVENTION

EDMUNDO C. ACERON, REALTOR®
Chairman of the Board, PAREB

DINNER

7:00 P.M. INTRODUCTION OF THE GUEST OF HONOR

RUTH I. PAREDES, REALTOR®
Past National Director, PAREB

WELCOME REMARKS & PRESENTATION OF
THE SYMBOLIC KEY TO THE CITY

HONORABLE DAN NERI LIM
Mayor, City of Tagbilaran

7:30 P.M. INTRODUCTION OF THE GUEST SPEAKER

TOMASITO Z. ACADEMIA, REALTOR®
Vice-President for Visayas, PAREB

"ECONOMIC and DEVELOPMENT OUTLOOK
FOR THE PROVINCE OF BOHOL ESPECIALLY
IN THE FIELD OF TOURISM and REAL ESTATE
SECTOR"

HONORABLE ERICO B. AUMENTADO
Governor, Province of Bohol

8:30 P.M. PRESENTATION OF THE MOST POPULAR LADY
REALTOR® CANDIDATES

GERONIMO J. MANZANO, REALTOR®
Past National President, PAREB

9:00 P.M. AWARDING OF WINNERS - Bowling

DANIEL ROMMEL M. CANLAS, REALTOR®

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MA. TERESITA B. CANLAS, REALTOR®

PORFIRIO V. ANGUS, JR., REALTOR®

MASTERS OF CEREMONIES

ELIZABETH A. ZEPEDA, REALTOR® PAREB-Paranaque Las Pinas Alabang REALTORS® Board, Inc.

LEO E. HERNANDEZ, REALTOR®, PAREB-Rizal Board of REALTORS®, Inc.

OCTOBER 5, 2007 (FRIDAY)

CONVENTION PROPER

ATTIRE: BUSINESS

VENUE: SANDUGO BALLROOM

8:00 A.M. REGISTRATION

8:30 A.M. CALL TO ORDER & DECLARATION OF THE
OPENING OF THE 47TH NATIONAL
CONVENTION

ROGELIO M. QUIAMBAO, REALTOR®

National President, PAREB

8:35 A.M. PARADE OF COLORS

(PAREB OFFICERS & DIRECTORS, LBP's OF ALL 4 REGIONS)

8:50 A.M. INVOCATION

MARISSA S. INTING, REALTOR®

2007 Most Popular Lady REALTOR®

8:55 A.M. PHILIPPINE NATIONAL ANTHEM

REALTORS® HYMN

9:00 A.M. REALTORS® OATH

CESAR A. ARNALDO, JR., REALTOR®

Past National President, PAREB

9:05 A.M. INTRODUCTION OF PAREB OFFICIALS,
DIGNITARIES & GUESTS

YVETTE C. POE, REALTOR®

Secretary General, PAREB

9:25 A.M. PRESENTATION OF DELEGATES BY
REGIONAL VICE-PRESIDENTS

AGNES M. ACOSTA, REALTOR® VP for NCR

RICARDO G. UMALI, REALTOR®, VP for Luzon

TOMASITO Z. ACADEMIA, REALTOR®, VP for Visayas

RODRIGO B. MALLONGA, REALTOR®, VP for Mindanao

9:55 A.M. INTRODUCTION OF THE KEYNOTE SPEAKER

BEBIAN P. LO, REALTOR®

President, PAREB-San Juan REALTORS® Board, Inc.

"REAL ESTATE SERVICE ACT OF THE
PHILIPPINES"

HONORABLE RODOLFO G. VALENCIA, REALTOR®

Congressman, Republic of the Philippines

Chairman, Committee on Housing and Urban

Development

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10:30 A.M. *MPLR FINAL CANVASSING* *MPLR Committee, Candidates, Local Board*
Venue: Flamingo Board Room 1 *Presidents/Witnesses*

11:00 A.M. INTRODUCTION OF RESOURCE SPEAKER ANNA T. SUANCO, REALTOR®
President, PAREB-Mandaluyong City REALTORS®
Board, Inc.

"THE SYMBIOTIC RELATIONSHIP OF THE DEPT. OF TOURISM & THE REAL ESTATE SECTOR" SECRETARY JOSEPH FELIX MARIE "ACE" DURANO
Secretary of Tourism

12:00 A.M. BUSINESS OPPORTUNITY PRESENTATION LANDCO PACIFIC CORPORATION

12:30 NOON LUNCH

MASTERS OF CEREMONIES

GELACIO C. MAMARIL, REALTOR®, President., PAREB-Pasay Makati REALTORS® Board, Inc.
PILAR T. BANAAG, REALTOR®, National Director, PAREB

1:30 P.M. INTRODUCTION OF THE RESOURCE SPEAKER MA. TERESITA B. CANLAS, REALTOR®
National Director, PAREB

"THE FILIPINO ART OF BREAKTHROUGH SELLING" MR. DIOSCORO GARING, JR., Sales Specialist
Salesman's Centre, Institute of Sales Training
and Entrepreneurial Development

2:30 P.M. BUSINESS OPPORTUNITY PRESENTATION CEBU HOLDINGS, INC.

2:45 P.M. INTRODUCTION OF THE RESOURCE SPEAKER REALTOR® BENDA C. DE CASTRO
President, PAREB-Quezon City REALTORS® Board, Inc.

"PROFESSIONALIZING THE CONSTRUCTION INDUSTRY & PROTECTING HOME OWNERS THROUGH THE BUILD TO OWN CONCEPT" ARCH. GILBERT C. YU
Chairman of the Board
G & W Architects

3:45 P.M. BUSINESS OPPORTUNITY PRESENTATION ABOITIZLAND, INC.

4:00 P.M. INTRODUCTION OF THE RESOURCE SPEAKER TEODORO A. Y. KALAW IV, REALTOR®
President, PAREB-Rizal Board of REALTORS®, Inc.

"TRENDS ON LEISURE DEVELOPMENT" MR. ALFRED XEREZ-BURGOS, JR.
President and CEO
Landco Pacific Corporation

5:00 P.M. OPEN FORUM

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MODERATORS

SHIRLEY U. TIMBOL, REALTOR®, National Director, PAREB

JOSEPHINE I. MALCO, REALTOR®, President, PAREB-Malabon Navotas REALTORS® Board, Inc.

ALFONSO T. NONATO, REALTOR®, President, Davao REALTORS® Board Foundation, Inc.

5:30 P.M. END OF SESSIONS

MASTERS OF CEREMONIES

WILFREDO C. MANZON, REALTOR®, National Director, PAREB

IRMA VERONICA E. TIA, REALTOR®, PAREB-Rizal Board of REALTORS®, Inc., Past President

7:00 P.M. FELLOWSHIP DINNER, PROCLAMATION OF
MPLR WINNER and BOARD PRESENTATIONS
THEME: "WINDOWS OF THE WORLD"
ATTIRE: INTERNATIONAL COSTUMES (EXCEPT
FILIPINIANA
VENUE: SANDUGO BALLROOM

INVOCATION

WELCOME REMARKS

ROGELIO M. QUIAMBAO, REALTOR®
National President, PAREB

DINNER

8:30 P.M. BOARD PRESENTATION and COMPETITION

9:30 P.M. PAREB MPLR RAFFLE

10:00 P.M. DANCEDANCE.....DANCE.....DANCE

MASTERS OF CEREMONIES

ELIZABETH A. FERNANDEZ, REALTOR®, Past National Treasurer, PAREB

FERDINAND D. MACABUHAY, REALTOR®, Past National Director, PAREB

OCTOBER 6, 2007 (SATURDAY)

CONVENTION PROPER

ATTIRE: BUSINESS

VENUE: SANDUGO BALLROOM

8:00 A.M. REGISTRATION

8:30 A.M. CALL TO ORDER

ROGELIO M. QUIAMBAO, REALTOR®
National President, PAREB

8:35 A.M. INVOCATION

ALMA P. VALENZUELA, REALTOR®
Past President, Quezon City REALTORS® Board, Inc.

8:40 A.M. PHILIPPINE NATIONAL ANTHEM

8:45 A.M. ROLL CALL OF CONSTITUENT
MEMBER BOARDS

YVETTE C. POE, REALTOR®
Secretary General, PAREB

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MLS CONGRESS

8:55 A.M. WELCOME ADDRESS ANTONIO C. LANUZA, REALTOR®

Chairman, MLS Committee

9:00 A.M. "SELLING FORECLOSED ASSETS"

MR. ERWIN de GUZMAN

Vice President Special Assets

Asiatrust

MODERATORS:

LUIS MELCHOR V. SERQUINA, REALTOR®, Past National President, PAREB

ATTY. TEODORO KALAW IV, REALTOR®, President, Rizal Board of REALTORS®, Inc.

10:00 A.M. BUSINESS OPPORTUNITY PRESENTATION

COMMONWEALTH ESTATE, INC.

10:15 A.M. :BROKERING JOINT VENTURE IN 2007"

MS. MA. THERESA ANTONIO, REALTOR®

Past Sr. Vice President , PAREB

MODERATORS:

JANE SAGINSIN, REALTOR®, Past National Director, PAREB

PHIL COQUIA, REALTOR®, Past President, Pasay Makati REALTORS® Board, Inc.

11:00 A.M. "COMMON PROBLEMS ENCOUNTERED IN REAL ESTATE TRANSACTIONS"

PANEL DISCUSSION:

PANELIST:

ATTY. ARIEL MARTINEZ, REALTOR®, Past Secretary General, PAREB

On Laws

ATTY. CESAR LAO, REALTOR®, Quezon City REALTORS Board, Inc.

On BIR matters

OSCAR P. GARCIA, REALTOR®, Past National President, PAREB

On By-Laws

AGNES M. ACOSTA, REALTOR®, Vice President , PAREB

On Inter-Board Relationship

EDMUNDO C. ACERON, REALTOR®, Chairman of the Board, PAREB

On MLS Code of Ethics

ANTONIO LANUZA, REALTOR®, Chairman, MLS Committee

On MLS Rules and Guidelines

12:00 A.M. BUSINESS OPPORTUNITY PRESENTATION

ORCHARD PROPERTY & MARKETING CORP.

MASTERS OF CEREMONIES

DAPHNE G. BERECIARTE, REALTOR®, President, PAREB Paranaque Las Pinas Alabang REALTORS® Board, Inc.

ELIAS ANG, REALTOR®, President. PAREB-Manila Board of REALTORS®, Inc.

1:00 P.M. PLENARY SESSION

PART I

CALL TO ORDER

ROGELIO M. QUIAMBAO, REALTOR®

National President, PAREB

DECLARATION OF QUORUM

YVETTE C. POE, REALTOR®

Secretary General, PAREB

APPROVAL OF THE MINUTES OF THE 2006

47th PAREB NATIONAL CONVENTION & ELECTIONS

BOHOL TROPICS RESORT

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PROGRAM OF ACTIVITIES

GENERAL MEMBERSHIP MEETING

REPORT OF THE NATIONAL TREASURER

ESTELITA D. PATDU, REALTOR®

National Treasurer, PAREB

REPORT OF THE NATIONAL PRESIDENT

ROGELIO M. QUIAMBAO, REALTOR®

National President, PAREB

RATIFICATION OF THE ACTS OF THE NATIONAL
DIRECTORATE and the NATIONAL OFFICERS

EDMUNDO C. ACERON, REALTOR®

Chairman of the Board, PAREB

PART II

ELECTION OF PAREB DIRECTORS and
OFFICERS FOR YEAR 2008

CREDENTIALS & ELECTION COMMITTEE

JOSE C. BELLO, JR., REALTOR Chairman

MA. THERESA BERNADETTE L. ANTONIO, REALTOR®

LETICIA A. YU, REALTOR®

PROCLAMATION OF INCOMING PAREB
OFFICERS & DIRECTORS FOR 2008

JOSE C. BELLO, JR., REALTOR®

Chairman, PAREB COMELEC

PART III

RESOLUTIONS

OTHER MATTERS

4:30 P.M. END OF SESSIONS

5:30 P.M. THANKSGIVING MASS (ANTICIPATED)

7:00 P.M. DINNER and CORONATION OF THE

MOST POPULAR LADY REALTOR

ATTIRE: FORMAL

VENUE: SANDUGO BALLROOM

INVOCATION

DINNER

PART I

PRESENTATION OF NEWLY ELECTED
2008 PAREB OFFICERS and DIRECTORS

JOSE C. BELLO, JR., REALTOR®

Chairman, PAREB COMELEC

Past National President, PAREB

PART II

CORONATION OF THE MOST POPULAR LADY
REALTOR® 2008

GERONIMO J. MANZANO, REALTOR®

Chairman, MPLR Committee &

Past National President, PAREB

MUSICAL NUMBER

HERBERT E. BUOT, REALTOR®

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Past National President, PAREB

PART III
9:15 P.M. CLOSING REMARKS

DAISY J. KOKSENG, REALTOR®
Senior Vice President, PAREB,
Convention Over-all Chairperson

9:20 P.M. DANCING
GRAND RAFFLE

MASTERS OF CEREMONIES

MA. THERESA BERNADETTE L. ANTONIO, REALTOR® Past Sr. Vice-President, PAREB
LUCILLE J. CUASAY, REALTOR® Past Natonal Treasurer, PAREB

OCTOBER 7, 2007 (SUNDAY)

OPTIONAL TOUR/DEPARTURE

Bohol Countryside Tour